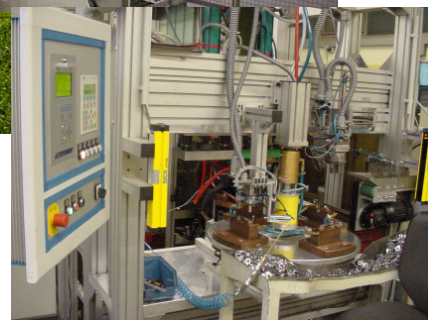
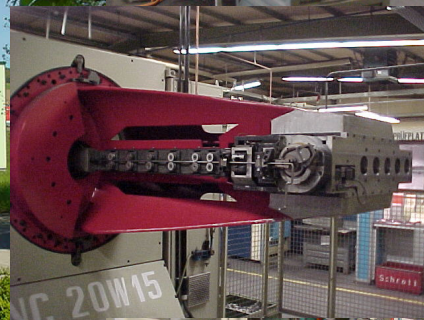


## Company Profile

Kohlhage is a supplier of metal components and fasteners to a wide range of customers such as automotive, industrial or building. In two divisions, we are specialized on stainless steel and global sourcing. We are privately owned and have subsidiaries in Slovakia and China. Our mission is to create value to the company and to its employees by perfectly serving the needs of our customer.

With 85 people we create an annual turnover of 22,5 million €. Our facilities include 5.500 m<sup>2</sup> of production and storage space on 30.000 m<sup>2</sup> of property.

If you have questions, please feel free to contact [m.stock@kohlhage.de](mailto:m.stock@kohlhage.de) or browse our website at [www.kohlhage.de](http://www.kohlhage.de).



## General information

Kohlhage group  
Hoennestrasse 22  
D 58809 Neuenrade  
Germany

⇒ for current organizational charts, list of names, responsibilities and 24h-emergency phone numbers view [www.kohlhage.de](http://www.kohlhage.de)

DUNS N°: 31-638-0674

rated 2A1, payment 7 days in advance, credit recommendation 800.000 €

Bank reference: Volksbank, Neuenrade, phone +49 2392 965 128, fax 130

<b>Kohlhage group</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>
Turnover [million €]	22,5	19,5	17,75	15,9
Employees [nr]	85	85	84	82
in production	45	45	44	44
in quality control	2	3	3	3
in R&D	5	4	3,5	4
Average age of people	37	36		
Average age of machines	5	5		
Working hours/week	40	40		
Shifts	3	3		
Working days/week	6	6		
capacity used	65%	65%		



## Activities

### Human resources

- We focus on cooperation with local universities (Kohlhage award at the University of Applied Sciences in Hagen) and provide a wide range of services to students
- Our people are highly trained, quality oriented

### Out of ferrous and nonferrous materials we make components for

- exhaust, shifting, antivibration, ride control systems
- machines and environmental equipment

### We also supply fasteners like

- turned and cold formed parts
- special screws and nuts

### Major production activities

- Forming of tube and wire up to 30mm diameter
- Resistance and arc welding
- Assembly of metal components
- Cold forming, stamping, machining, assembly, surface treatment
- Logistics services and warehousing, just in time delivery

### Major customers

- Automotive 60%
  - Boysen, Eberspaecher, Freuedenberg, Tenneco
- Machinery, Distributors 40%

### Recent accomplishments

- Modern office , IT and communication equipment
- Machine development and building of welding and forming equipment
- Development of new products such as exhaust valves
- Excellent financial rating through internal and external benchmarking

### Quality management system

- certified according to ISO 9001:2000 by Lloyd's Register  
⇒ download our certificate from our website [www.kohlhage.de](http://www.kohlhage.de)
- high focus on preventive methods

### Management system based on

- weekly or monthly benchmarking
- responsible teams

### Global sourcing

- our office in Shanghai / China provides access to all far east markets
- 40% of our purchase are imports
- We are specialized in the development and guidance of small and potential suppliers based on long term relationships